MARGIN

WEALTH MANAGEMENT REIMAGINED

Just Markets Update

03.10.2021

Some Headlines



Investor Charlie Munger continued a war of words with popular online broker Robinhood:

...

wsj.com/articles/charl... via @WSJ

"I hate this luring of people into engaging in speculative orgies," Mr. Munger said. Robinhood "may call it investing, but that's all bullshit."



Charlie Munger Renews Robinhood Criticism, Likens App to Racetrack Betting Mr. Munger's comments prompted a sharp retort from Robinhood, which called them "disappointing and elitist."

THE WALL STREET JOURNAL.

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MARKETS | FINANCE

GameStop Investors Who Bet Big-and Lost Big

GameStop and the Reddit-fueled frenzy around it have been celebrated as a triumph for small investors. But lots of them are in the red.



The recent run-up in GameStop and other stocks involved investors in opposing camps: traditional Wall Street firms and small investors bucking the system. WSJ asked the same questions to one of each about the role of WallStreetBets in the trading frenzy. Photo Illustration: Carlos Waters





2021 economic outlook

Even as more vaccines get distributed, we will most likely continue to see short-term volatility and weak GDP growth

Bubbles?

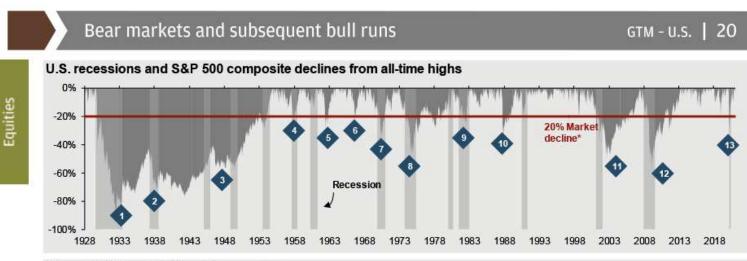
Figure 2. Selected Financial Bubbles Throughout History

Bubble	Asset class	Approx. # days to peak	Approx. # days decline	Total length of bubble (yrs)	Max. multiple of starting price	% decline from peak
Dutch tulips: 1634-1639	Commodities	148	164	1	39.9x	-93%
Mississippi Company: 1718-1720	Equities	520	322	2	36.9x	-64%
South Sea Company: 1719-1720	Equities	324	150	1	8. <mark>4</mark> x	-81%
DJIA: 1921-1932	Equities	2,987	1,031	11	5.6x	-89%
US rail stocks: 1923-1932	Equities	2,162	1,033	9	2.4x	-92%
Gold: 1977-1982	Commodities	766	632	4	6.3x	-60%
Oil: 1973-1986	Commodities	1,005	1,612	7	2.8x	-73%
Nikkei: 1982-1992	Equities	2,919	914	11	5.1x	-59%
Japan RE: 1982-1992	Real Estate	2,894	940	11	6.5x	-74%
Polish equities: 1992-1995	Equities	616	388	3	28.7x	-70%
DM Tech: 1995-2002	Equities	1,365	721	6	7.9x	-78%
US RE: 2000-2009	Real Estate	2,595	783	9	2.9x	-73%
Saudi equities: 2003-2007	Equities	1,514	342	5	8.5x	-66%
US Financials: 2002-2009	Equities	1,604	738	6	1.9x	-78%
Gold: 2002-2015	Commodities	3,534	1,578	14	6.8x	-44%
Japan RE: 2003-2009	Real Estate	1,425	767	6	5.9x	-76%
Copper: 2004-2008	Commodities	1,151	127	4	4.1x	-66%
Uranium: 2005-2010	Commodities	911	1,005	5	6.6x	-70%
Oil: 2006-2008	Commodities	660	128	2	2.5x	-69%
China A shares: 2005-2008	Equities	685	381	3	6.7x	-71%
Average	N/A	1,443	656	6	11.4x	-71%

"Every bubble has two components: an underlying trend that prevails in reality and a misconception relating to that trend. When a positive feedback develops between the trend and the misconception, a boom-bust process is set in motion. The process is liable to be tested by negative feedback along the way, and if it is strong enough to survive these tests, both the trend and the misconception will be reinforced."

~ George Soros

Bear Markets



Characteristics of bull and bear markets

		1	Bear Mark	et		Macro en	vironment		B	ull marke	ts
	M arket correction		Bear return*	Duration (months)*	Recession	Commodity Spike	Aggressive Fed	Extreme Valuation	Bull begin date	B ull return	Duration (months)
1	Crash of 1929 - Excessive leverage, irrational exuberance	Sep 1929	-86%	32	•			٠	Jul 1926	152%	37
2	1937 Fed Tightening - Premature policy tightening	Mar 1937	-60%	61	٠		*		Mar 1935	129%	23
3	Post WWI Crash - Post-war demobilization, recession fears	M ay 1946	-30%	36	•			٠	Apr 1942	158%	49
4	Eisenhower Recession - Worldwide recession	Aug 1956	-22%	14	•			٠	Jun 1949	267%	85
5	Flash Crash of 1962 - Flash crash, Cuban Missile Crisis	Dec 1961	-28%	6				+	Oct 1960	39%	13
6	1966 Financial Crisis - Credit crunch	Feb 1966	-22%	7			•	*	Oct 1962	76%	39
7	Tech Crash of 1970 - Economic overheating, civil unrest	Nov 1968	-36%	17	+		٠		Oct 1966	48%	25
8	Stagflation - OPEC oil embargo	Jan 1973	-48%	20	•				May 1970	74%	31
9	Volcker Tightening - Whip Inflation Now	Nov 1980	-27%	20	*	٠	٠		Mar 1978	62%	32
10	1987 Crash - Program trading, overheating markets	Aug 1987	-34%	3				٠	Aug 1982	229%	60
11	Tech Bubble - Extreme valuations, .com boom/bust	M ar 2000	-49%	30	+			*	Oct 1990	417%	113
12	Global Financial Crisis - Leverage/housing, Lehman collapse	Oct 2007	-57%	17	•	٠	٠		Oct 2002	10 1%	60
13	Global Slowdown - COVID-19, oil price war	Feb 2020	-34%	1	•				M ar 2009	401%	142
	Averages		-42%	22					-	166%	55

Source: FactSet, NBER, Robert Shiller, Standard & Poor's, J.P. Morgan Asset Management.

*A bear market is defined as a 20% or more decline from the previous market high. The related market return is the peak to trough return over the cycle. Periods of "Recession" are defined using NBER business cycle dates. "Commodity spikes" are defined as movement in oil prices of over 100% over an 18-month period. Periods of "Extreme Valuations" are those where S&P 500 last 12-months P/E levels were approximately two standard deviations above long-run averages, or time periods where equity market valuations appeared expensive given the broader macroeconomic environment. "Aggressive Fed Tightening" is defined as Federal Reserve monetary tightening that was unexpected and/or significant in magnitude. Bear and bull returns are price returns.

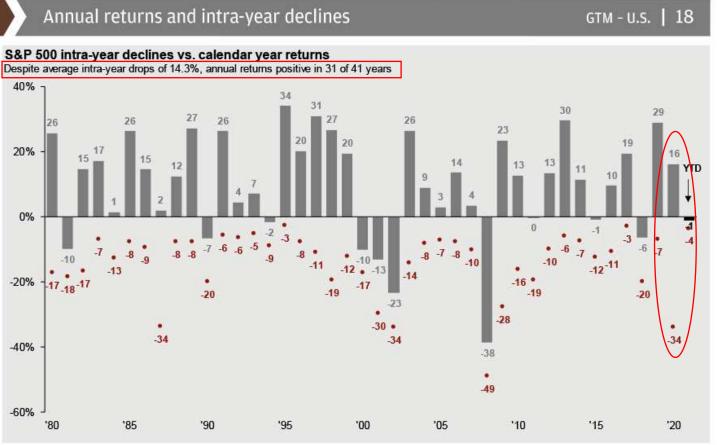
20 Guide to the Markets – U.S. Data are as of January 31, 2021.

J.P.Morgan Asset Management Say I have \$1,000 cash set aside to invest (in addition to an emergency fund). It's opportunistic money. Here's my roadmap for deploying it:

Market falls by this much	I invest this much	Historical frequency		
10%	\$100	Every 11 months		
15%	\$220	Every 24 months		
20%	\$300	Every four years		
30%	\$130	Every decade		
40%	\$125	Every few decades		
50%	\$125	2-3 times per century		

Intra-Year Declines

Equities



Say I have \$1,000 cash set aside to invest (in addition to an emergency fund). It's opportunistic money. Here's my roadmap for deploying it:

Market falls by this much	l invest this much	Historical frequency
10%	\$100	Every 11 months
15%	\$220	Every 24 months
20%	\$300	Every four years
30%	\$130	Every decade
40%	\$125	Every few decades
50%	\$125	2-3 times per century

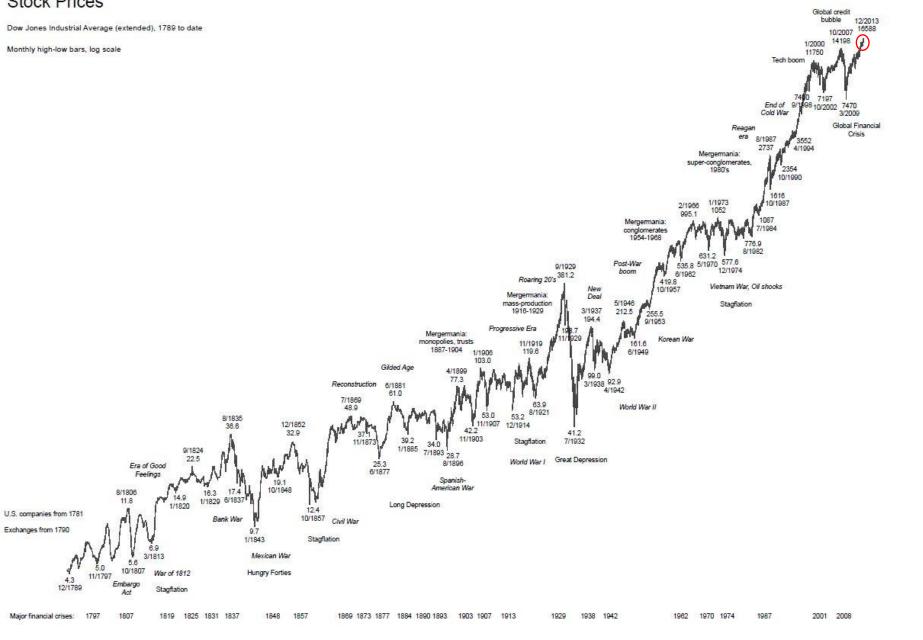
Source: FactSet, Standard & Poor's, J.P. Morgan Asset Management.

Returns are based on price index only and do not include dividends. Intra-year drops refers to the largest market drops from a peak to a trough during the year. For illustrative purposes only. Returns shown are calendar year returns from 1980 to 2020, over which time period the average annual return was 9.0%.

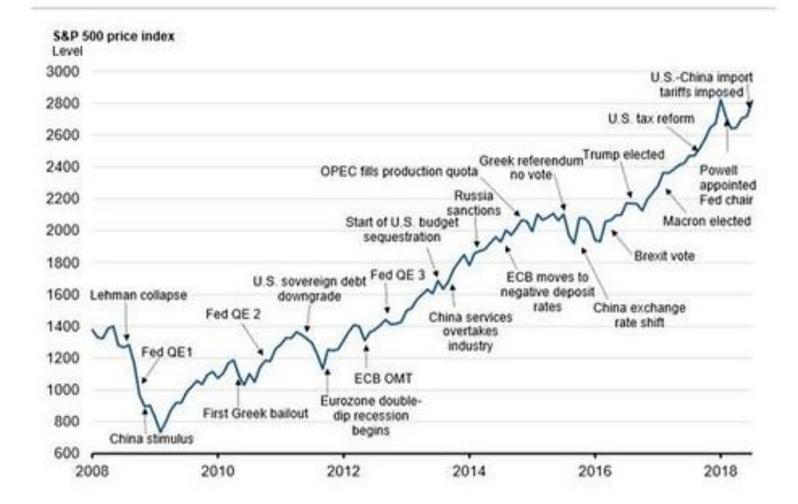
Guide to the Markets - U.S. Data are as of January 31, 2021.



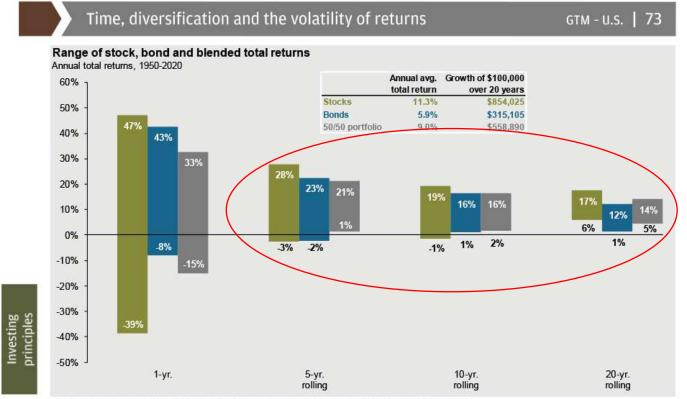
Stock Prices



Wall of Worry



Time in the Market



Source: Barclays, Bloomberg, FactSet, Federal Reserve, Robert Shiller, Strategas/Ibbotson, J.P. Morgan Asset Management. Returns shown are based on calendar year returns from 1950 to 2020. Stocks represent the S&P 500 Shiller Composite and Bonds represent Strategas/Ibbotson for periods from 1950 to 2010 and Bloomberg Barclays Aggregate thereafter. Growth of \$100,000 is based on annual average total returns from 1950 to 2020. *Guide* to the Markets – U.S. Data are as of January 31, 2021.



Diversification

GTM - U.S. | 71

																2006	- 2020
2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	YTD	Ann.	Vol
REITs	EM Equity	Fixed Income	EM Equity	REITS	REITs	REITS	Small Cap	REITS	REITs	Small Cap	EM Equity	Cash	Large Cap	Small Cap	Small Cap	Large Cap	EM Equity
35.1%	39:8%	5.2%	79.0%	27.9%	8.3%	19.7%	38.8%	28.0%	2.8%	21.3%	37.8%	1.8%	31.5%	20.0%	5:0%	9.9%	23.3%
EM	Comdty.	Cash	High	Small	Fixed	High	Large	Large	Large	High	DM	Fixed	REITS	EM	ЕМ	Small	REITS
Equity 32.6%	16.2%	1.8%	Yield 59.4%	Cap 26.9%	Income 7.8%	Yield 19.6%	Cap 32.4%	Cap 13.7%	Cap 1.4%	Yield 14.3%	Equity 25.6%	0.0%	28.7%	Equity 18.7%	Equity 3.1%	Cap 8.9%	23.1%
DM	DM	Asset	DM	ЕМ	High	EM	DM	Fixed	Fixed	Large	Large	REITS	Small	Large	Comdty.	High	Small
Equity 26.9%	Equity 11.6%	Alloc.	Equity 32.5%	Equity 19.2%	Yield 3.1%	Equity 18.6%	Equity 23.3%	Income 6.0%	Income 0.5%	Cap 12.0%	Cap 21.8%	-4.0%	Cap 25.5%	Cap 18.4%	2.6%	Yield 7.5%	Cap 22.6%
Small	Asset/	High	REITs	Comdty.	Large	DM	Asset	Asset	Cash	Comdty.	Small	High	DM	Asset	Asset	REITS	DM
Cap 18.4%	Alloc.	Yield - 26.9%	28.0%	16.8%	Cap 2.1%	Equity 17.9%	Aupe. 14.9%	Allec. 5.2%	0.0%	11.8%	Cap 14.6%	Yield	Equity 22.7%	Alloc.	Alloc. 0.2%	7.1%	Equity 19.1%
Large	Fixed	Small	Small	Large	A lost to	Small	High	Small	DM	EM	Asset	Large	Asset	DM	100 000	EM	
Сар	Income	Cap	Cap	Cap	Cash	Cap	Yield	Cap	Equity	Equity	Alloc.	Cap	Allec.	Equity	Cash	Equity	Comdty.
15.8%	7.0%	-33.8%	27.2%	15.1%	0.1%	16.3%	7.3%	4,9%	-0.4%	11.6%	14.6%	-4.4%	19.5%	8.3%	0.0%	6.9%	18.8%
Asset Alloc.	Large Cap	Comdty.	Large Cap	High Yield	Asset Allec.	Large Cap	REITs	Cash	Asset Allec.	REITS	High Yield	Asset Alloc.	EM Equity	Fixed Income	REITS	Asset Alloc.	Large Cap
15.3%	5.5%	-35.6%	26.5%	14.8%	0.7%	16.0%	2.9%	0.0%	-2.0%	8.6%	10.4%	- 5.8%	18.9%	7.5%	- 0.1%	6.7%	16.7%
High Yield	Cash	Large	Asset	Asset	Small	Asset	Cash	High Yield	High Yield	Asset	REITS	Small	High Yield	High Yield	High Yield	DM	High
13.7%	4.8%	Cap -37.0%	Allec	Allec. 13.3%	Cap -4.2%	Alec. 12.2%	0.0%	0.0%	-2.7%	Alloc. 8.3%	8.7%	Cap - 11.0%	12.6%	7.0%	-0.2%	Equity 5.0%	Yield 12.2%
Cash	High	REITs	Comdty.	DM	DM	Fixed	Fixe d	EM	Small	Fixed	Fixed	Comdty.	Fixed	Cash	Fixed	Fixed	Asset
4.8%	Yield 3.2%	-37.7%	18.9%	Equity 8.2%	Equity - 11.7%	Income 4.2%	Income -2.0%	Equity - 1.8%	Cap -4.4%	Income 2.6%	Income 3.5%	- 11.2%	Income 8.7%	0.5%	income -0.7%	Income 4.5%	Alloc. 11.8%
Fixed	Small	DM	Fixed	Fixed	1		EM	DM	EM	DM		DM			Large		Fixed
Income	Сар	Equity	income	Income	Comdty.	Cash	Equity	Equity	Equity	Equity	Comdty.	Equity	Comdty.	Comdty.	Сар	Cash	Income
4.3%	-1,6%	-43.1%	5.9%	6.5%	- 13.3%	0.1%	-2.3%	-4.5%	-14.6%	1.5%	1,7%	-13.4%	7.7%	-3.1%	-1.0%	1.2%	3.2%
Comdty.	REITS	EM Equity	Cash	Cash	EM Equity	Comdty.	Comdty.	Comdty.	Comdty.	Cash	Cash	EM Equity	Cash	REITs	DM Equity	Comdty.	Cash
2.1%	- 15.7%	- 53.2%	0.1%	0.1%	- 18 2%	-1.1%	-9.5%	- 17.0%	-24.7%	0.3%	0.8%	-14 7%	2.2%	-5.1%	- 1.1%	-4.0%	0.8%

Source: Barclays, Bloomberg, FactSet, MSCI, NAREIT, Russell, Standard & Poor's, J.P. Morgan Asset Management. Large cap: S&P 500, Small cap: Russell 2000, EM Equity: MSCI EME, DM Equity: MSCI EAFE, Comdty: Bloomberg Commodity Index, High Yield: Bloomberg Barclays Global HY Index, Fixed Income: Bloomberg Barclays US Aggregate, REITs: NAREIT Equity REIT Index, Cash: Bloomberg Barclays 1.3m Treasury. The "Asset Allocation" portfolio assumes the following weights: 25% in the S&P 500, 10% in the Russell 2000, 15% in the MSCI EAFE, 5% in the MSCI EME, 25% in the Bloomberg Barclays US Aggregate, 5% in the Bloomberg Barclays 1.3m Treasury, 5% in the Bloomberg Barclays Global High Yield Index, 5% in the Bloomberg Commodity Index and 5% in the NAREIT Equity REIT Index. Balanced portfolio essumes annual relatancing. Inquisitized (Jong) Petrum and violatility (Vol.) Vergenze to register from 123(105 to 123(105)). assumes annual rebalancing. Annualized (Ann.) return and volatility (Vol.) represents period from 12/31/05 to 12/31/20. Please see disclosure page at end for index definitions. All data represents total return for stated period. The "Asset Allocation" portfolio is for illustrative purposes only. Past



71 performance is not indicative of future returns.

Investing

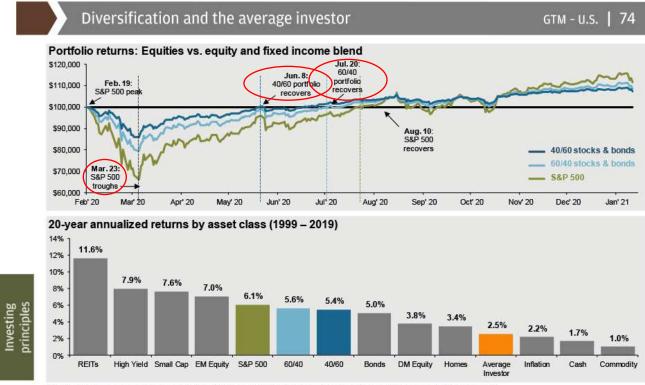
Guide to the Markets - U.S. Data are as of January 31, 2021.

Asset class returns

Investing outside the U.S.



Diversification Part Two



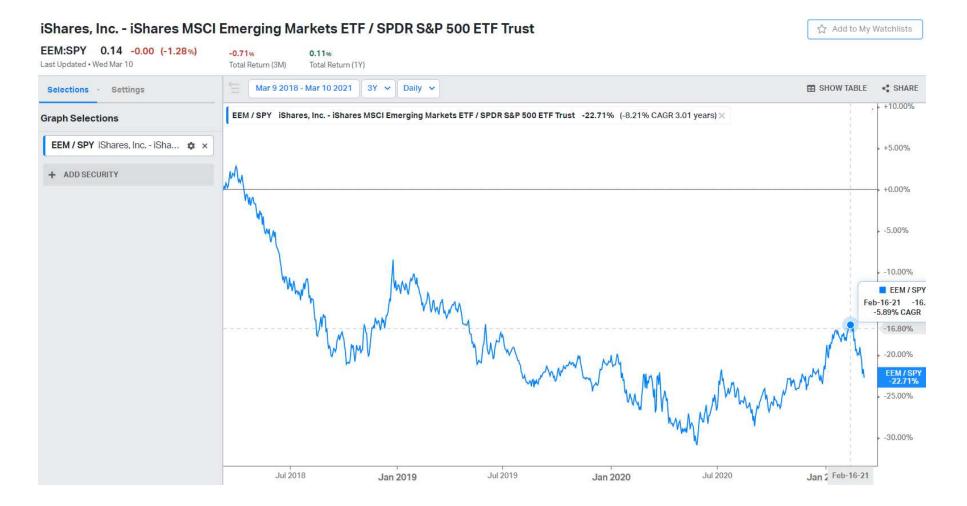
Source: Barclays, Bloomberg, FactSet, Standard & Poor's, J.P. Morgan Asset Management; (Bottom) Dalbar Inc, MSCI, NAREIT, Russell. Indices used are as follows: REITs: NAREIT Equity REIT Index, Small cap: Russell 2000, EM Equity: MSCI EM, DM Equity: MSCI EAFE, Commodity: Bloomberg Commodity Index, High Yield: Bloomberg Barclays Global HY Index, Bonds: Bloomberg Barclays U.S. Aggregate Index, Homes: median sale price of existing single-family homes, Cash: Bloomberg Barclays 1-3m Treasury, Inflation: CPI. 60/40: A balanced portfolio with 60% invested in S&P 500 Index and 40% invested in high-quality U.S. fixed income, represented by the Bloomberg Barclays U.S. Aggregate Index. The portfolio is rebalanced annually. Average asset allocation investor return is based on an analysis by Dalbar Inc., which utilizes the net of aggregate mutual fund sales, redemptions and exchanges each month as a measure of investor behavior. Returns are annualized (and total return where applicable) and represent the 20-year period ending 12/31/19 to match Dalbar's most recent analysis. *Guide to the Markets – U.S.* Data are as of January 31, 2021.

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J.P.Morgan

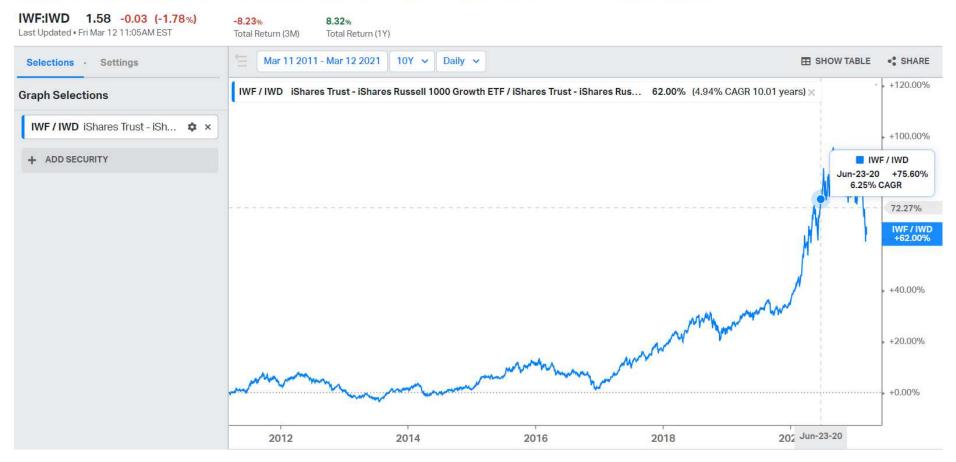
Asset Management

Emerging Markets Versus U.S. Equites

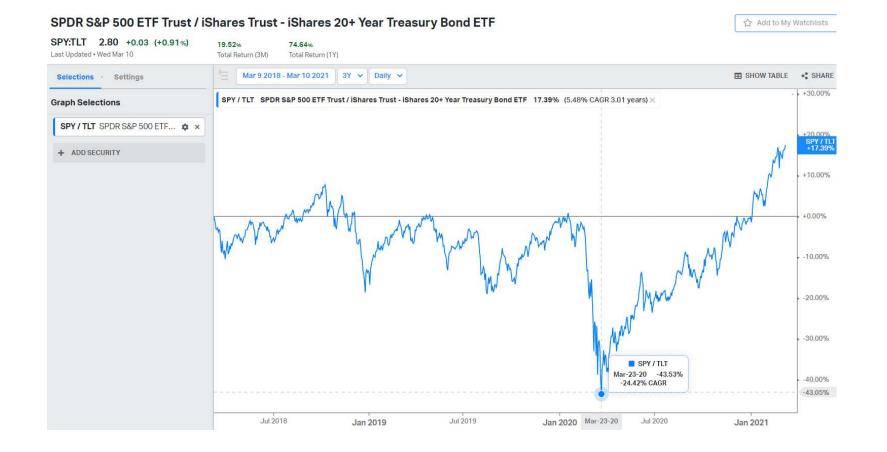


Value Versus Growth

iShares Trust - iShares Russell 1000 Growth ETF / iShares Trust - iShares Russell 1000 Value ...



U.S. Equites Versus Bonds



Copper Versus Gold

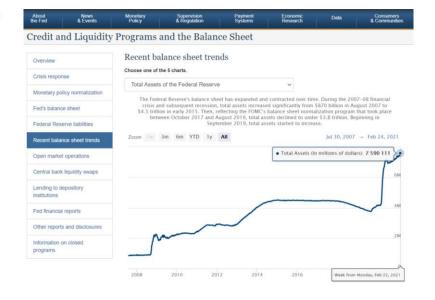


Federal Reserve

MENU

Ex-Fed Chairman Alan Greenspan: 'We are in a bond market bubble' that's beginning to unwind

Matthew J. Belvedere | @Matt_Belvedere Published 10:14 AM ET Thu, 1 March 2018 Updated 11:22 AM ET Thu, 1 March 2018 CNBC.com



- Tweet

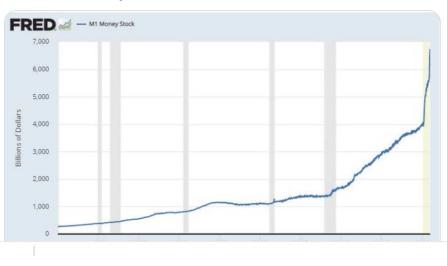


Bobby Lee - Ballet: World's EASIEST wallet!

#Inflation is coming.

Almost half of all USD in circulation (M1) was printed in the last year (in 2020). When I first arrived in the US in the 1980's, there was less than \$1 trillion. Now it's like \$7 trillion. Scary!

...



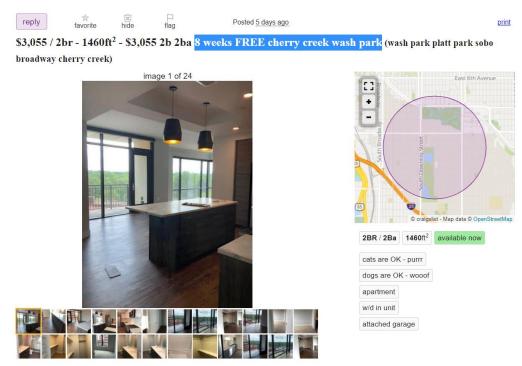
Rents

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Number 1 not surprising. Numbers 2-5, more surprising.

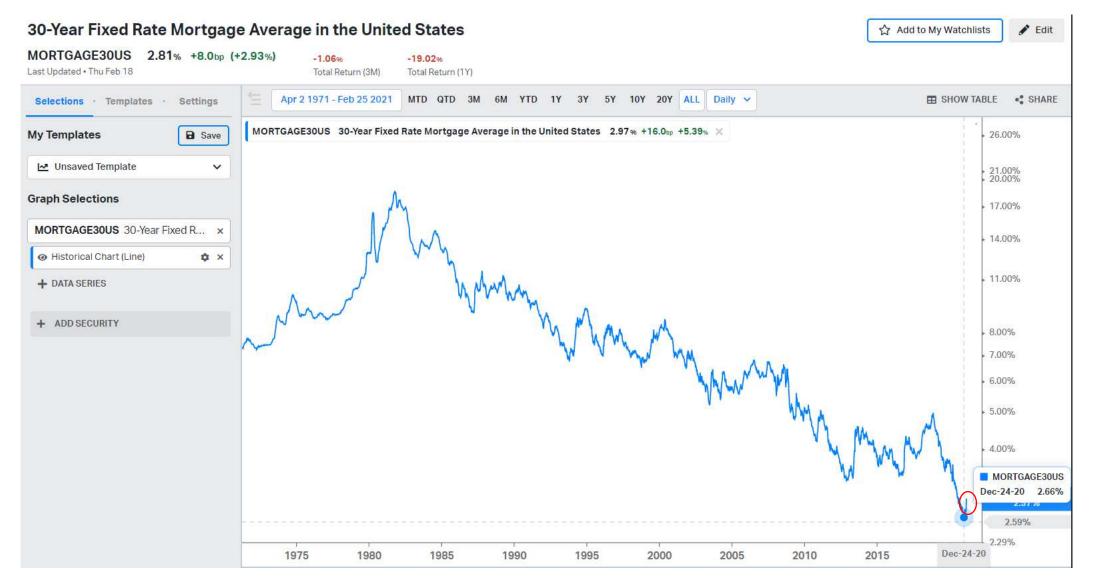
Metro	% of A + B Properties Offering Concessions	Average Concession
San Jose	40.2%	\$3,542
San Antonio	26.4%	\$743
Austin	24.8%	\$1,049
Dallas	22.5%	\$913
Denver	21.5%	\$1,262
Houston	21.2%	\$860
Nashville	21.0%	\$1,074
San Francisco	20.8%	\$3,595
Los Angeles	20.1%	\$2,427
Seattle	19.4%	\$1,993
Raleigh	19.0%	\$939
Chicago	17.5%	\$2,014
Orlando	17.4%	\$1,080
Charlotte	17.3%	\$1,036
Kansas City	16.5%	\$782



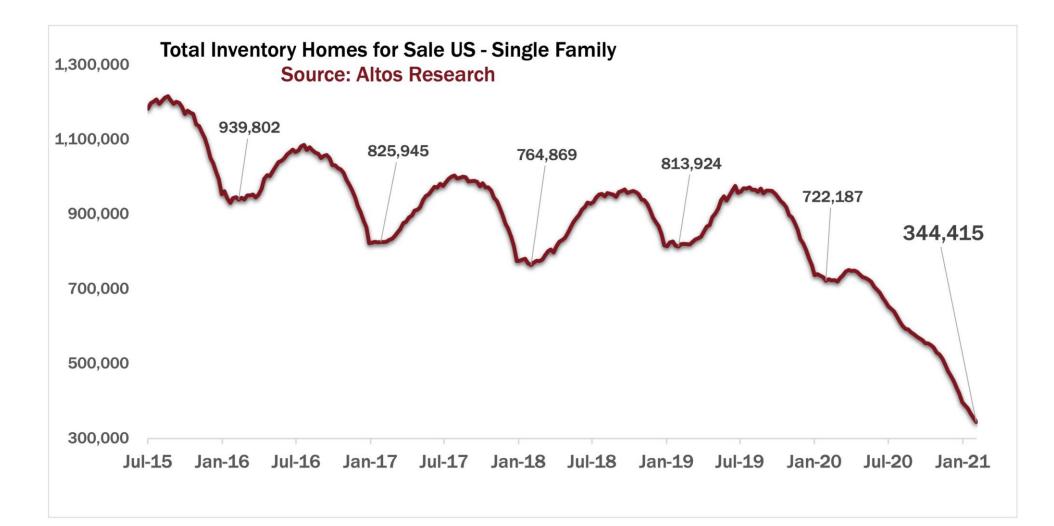
BRAND NEW PROPERTY !!!

11:02 AM · Feb 2, 2021 · Twitter Web App

Mortgage Rates



Housing Inventory



Home Prices

S&P CORELOGIC CASE-SHILLER

S&P CoreLogic Case-Shiller Home Price Indices

Indices

The S&P CoreLogic Case-Shiller Home Price Indices are the leading measures of U.S. residential real estate prices, tracking changes in the value of residential real estate nationally. For a list of additional indices, please refer to the S&P CoreLogic Case-Shiller Home Price Index Methodology.

Overview

News & Research

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S&P CoreLogic Case-Shiller Composite	P CoreLogic Case-Shiller Composite							
INDEX NAME \checkmark	1 MTH	3 MTH	УТД	1 YEAR	3 YEARS Annualized	5 YEARS Annualized	10 YEARS Annualized	
S&P CoreLogic Case-Shiller 10-City Composite Home Price NSA Index	0.85%	3.54%	9.82%	9.82%	5.19%	5.25%	5.00%	
S&P CoreLogic Case-Shiller 20-City Composite Home Price NSA Index	0.84%	3.38%	10.10%	10.10%	5.61%	5.70%	5.39%	
S&P CoreLogic Case-Shiller U.S. National Home Price NSA Index	0.85%	3.34%	10.37%	10.37%	6.16%	6.00%	5.24%	
			\backslash					

Real Estate Investing



The thing about real estate is that there are a ton of people dumber than you who've made fortunes, but a ton of people smarter than you who got their face ripped off.

4:32 PM · Jan 27, 2021 · Twitter Web App



scottyo21 @scottyo21

Phoenix 100+ units 80's product trading at 4 caps. What a time.

Bid on a deal today. 30 offers.

...

1:42 PM · Feb 9, 2021 · Twitter for iPhone



Post M. @Post_Market

Real estate and development is central to so many businesses. If you pick a location with a "low cost of failure" you increase the asymmetric payoff of the bet

...

This conversation with @ClaireThielke was one of the best things I have listened to in awhile

joincolossus.com/episodes/72331...

Claire Cormier Thielke: I think Detroit might be the most dynamic city in the US right now. Because it is incredibly low cost of failure, so you have experimental artists, really sort of groundbreaking chefs who are taking a shot at opening their own restaurant, who may not have been able to afford to do that in New York or in San Francisco. Cost of living is low by comparison.

Claire Cormier Thielke: But one thing I talk a lot about is <u>the tattoo index</u>. So, in any city, you wander around, personally, I like to talk to people a lot, ask them where do they live? Where do they like to hang out? But when you look around and you see somebody who has a super edgy haircut, cool neck tattoos, and arm sleeves art, follow them and see where they're hanging out and that is the next place. That's the next thing. <u>I would create an entire fund off just following people with hidden tattoos</u>.

4:55 PM · Jan 20, 2021 · Twitter Web App

Mailbox Money

Most people here don't know what syndications are.

I am LP in a lot of syndications, mostly multi family but I do have some mobile home parks and self storage as well. For 3-4 years now.

The two last ones were supposedly recession proof. In reality, the price went up for the past 10 years so the syndications did not buy at a great price. And the expected / promised return did not happen in the past few years, even when time was good. I did not look at the results recently.

Some swear by mobile home park / self storage syndications. Jury is out so far, YMMV a lot.

Multi family syndications is fine though. Avoid student ones though (I may end up with a full loss on these).

If only there were professionally managed REITs. Alternatives for the sake of alternatives, active for the sake of active. These are hobbies not investments.

EB @EllliotttB

8:03 AM - Jan 3, 2021 - Twitter for iPhone 1 Quote Tweet 72 Likes Peter Lohmann @psl... - Jan 3 ···· Replying to @Elliliottt8 Couldn't agree more. The problem is, these people come to me asking

for property management. Then

Lwich Lknow of a good colutin

whine when they aren't cashflowing.

First year for me too. Bought a duplex in June. Negative 6200 for the year. Both sides were rented the whole time. We had to replace two furnaces, rebuild a chimney and replace a water heater. All were known issues when we bought it. This year should be much better, as long as the AC doesn't need to be replaced.

·· 🟥 🦘 🛧 19 🖊

imahappyguy10 · 11h

If you were to go back before you bought it, would you buy it again? Also what mistakes did you learn from? I'm trying to get into the real estate world and MFH interest me

··· 🛍 🦘 🛧 6 🖊

XtraMedium880 • 11h

Yeah, I'd definitely buy it again. We knew there were some things to be repaired and replaced going into it. We still have a few more items to replace. We'll probably turn a profit in our third year. After that I'm expecting to make \$250 profit per door each month.

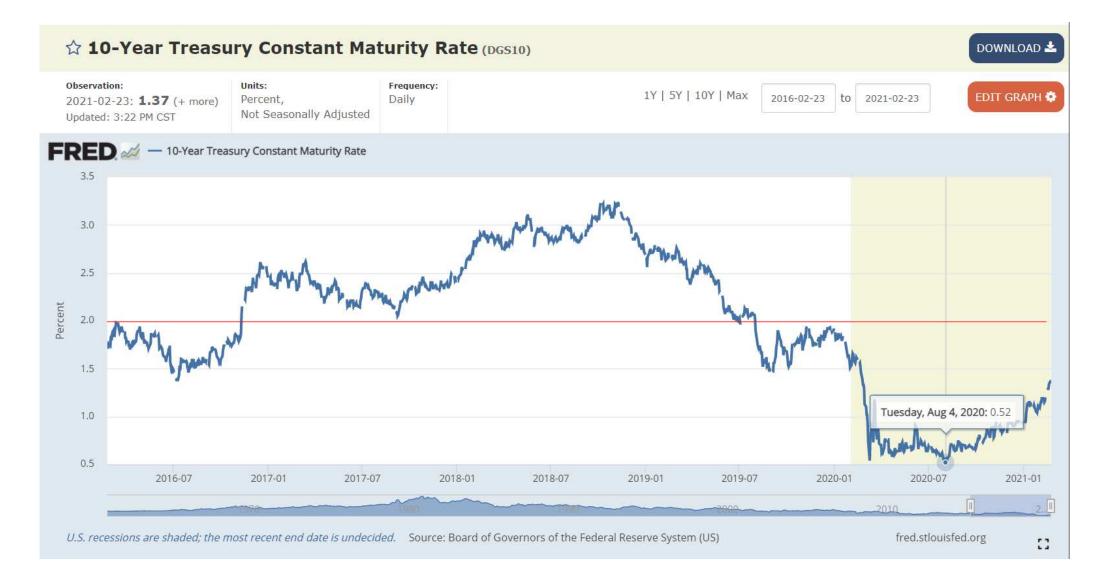
I have owned investment property since 2007. Initially we rehabbed the entire home, except furnace which was installed in 1999, so it was fairly new. For the first 10 years we did nothing but sit and collect rent and fix small stuff. Some vears we had no repairs at all. But, in the last 3 years we have done nothing but spend money. We have been in the red since 2017. The first year the hot water heater was the big ticket item we replaced and the second year we replaced the furnace. This year we had to have a large tree removed and ended up replacing the roof down to the wood and some wood. In addition, our reliable former tenants have moved on and we are left with one that is less reliable. I know that it will turn around again after these items have been corrected and we will cash flow again. You just have to take the good with the bad and correct the bad things properly so it does not bite you in the ass later. Everything has a life span and if you hold a property long enough you will experience that but in the long run if managed properly, it will be an asset so just hang in there.

--- 🏥 🦘 Reply 🛧 Vote 븆

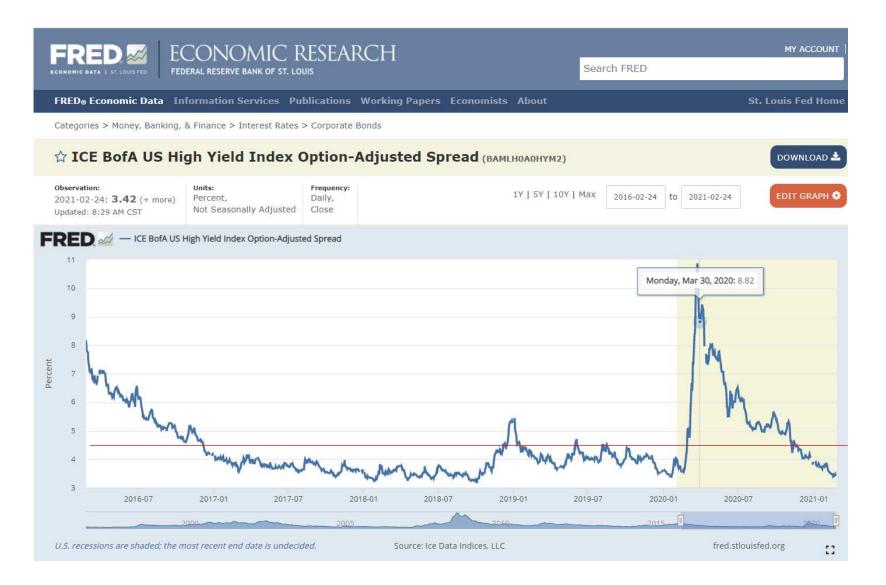
LettersFromTheSky 🔦 • 5m

Oh dang, that sounds like a lot of stuff going on - yeah I'm setting each month money aside for repairs and capex, trying to minimize the hit when those items come up. Hopefully you have a good CPA for those expenses and cap ex.

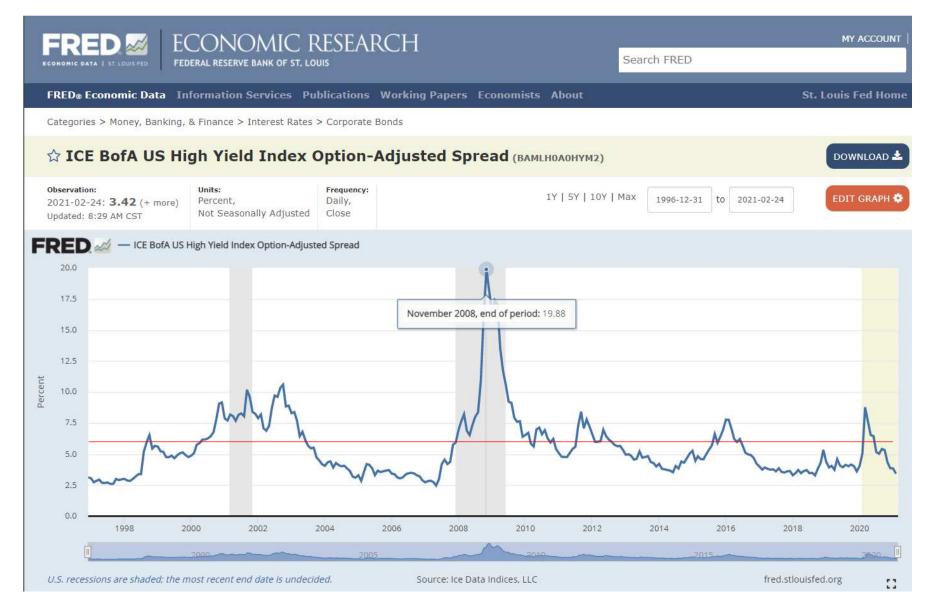
Interest Rates



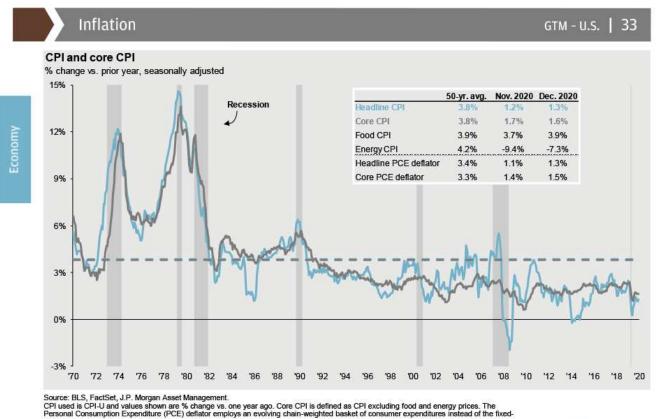
High Yield Spreads



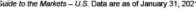
High Yield Spreads



Inflation – Measured



weight basket used in CPI calculations. Guide to the Markets – U.S. Data are as of January 31, 2021.





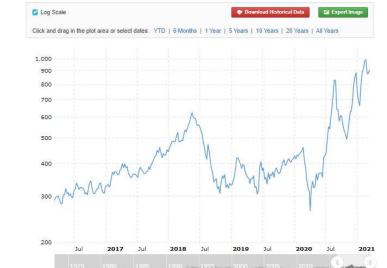
Inflation – Real World

СІТҮ	÷ 2016	¢ 2017	¢ 2018	¢ 2019	 1ST HALF OF 2020 	SYR AVG
1. New York	10.8%	11.2%	12.6%	12.1%	12.7%	11.9%
2. Los Angeles	11.1%	11.6%	12.1%	12.6%	13.1%	12.1%
3. Chicago	10.9%	11.0%	11.9%	10.7%	11.2%	11.1%
4. Houston	8.9%	8.7%	8.8%	9.7%	9.7%	9.2%
5. Philadelphia	11.2%	10.8%	10.6%	11.2%	11.0%	11.0%
6. Phoenix	8.1%	9.2%	7.4%	7.6%	8.1%	8.1%
7. San Antonio	8.8%	8.8%	9.3%	9.8%	9.2%	9.2%
8. San Diego	12.2%	11.8%	11.7%	11.2%	11.1%	11.6%
9. Dallas	8.9%	9.2%	8.7%	8.4%	9.3%	8.9%
10. San Jose	12.9%	13.3%	12.7%	12.6%	12.8%	12.9%
11. Jacksonville	8.4%	8.6%	8.0%	8.7%	9.0%	8.5%
12. Indianapolis	9.5%	9.1%	10.3%	9.3%	8.8%	9.4%
13. San Francisco	13.2%	12.8%	12.6%	12.1%	13.3%	12.8%
14. Austin	9.7%	10.0%	10.8%	10.8%	9.7%	10.2%

Lumber Futures - Price & Chart

Current and historical prices, chart and data for the CME Random Length Lumber Futures #1 (LB1) contract. Contracts use the following methodology to allow long term price comparisons:

- Front Month
- Calendar-Weighted Adjusted Prices
- Roll on First of Month
- Continuous Contract History



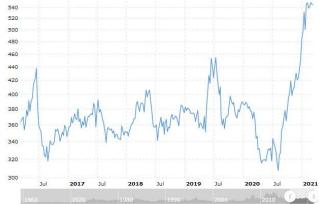
Corn Futures - Price & Chart

Current and historical prices, chart and data for the CBOT Corn Futures #1 (C1) contract. Contracts use the following methodology to allow long term price comparisons:

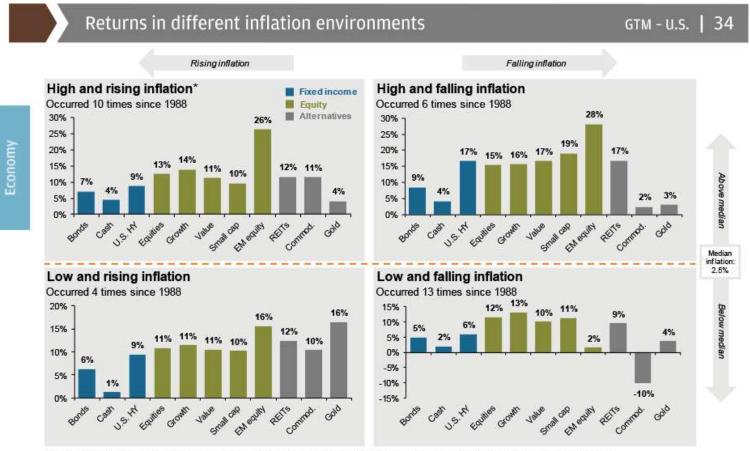
- Front Month
- Calendar-Weighted Adjusted Prices
- Roll on First of Month

Continuous Contract History

Click and drag in the plot area or select dates: YTD | 6 Months | 1 Year | 5 Years | 10 Years | 20 Years | All Years



Inflation and Asset Returns



Source: J.P. Morgan Asset Management. *High or low inflation distinction is relative to median CPI-U inflation for the period 1988 to 2020 (33 years), which was 2.5% y/y. Rising or falling inflation distinction is relative to previous year CPI-U inflation rate. Indices: Bonds – Bloomberg Barclays U.S. Aggregate; Cash – Bloomberg Barclays 1-3 Month T-Bill index since its inception in 1992 and 3-month T-Bill rates prior to that; U.S. high yield – Bloomberg Barclays US Aggregate Credit (corporate high yield); Equities – S&P 500; Growth – Russell 1000 Growth; Value – Russell 1000 Growth; Small Cap – Russell 2000; EM equity – MSCI Emerging Markets (USD); REITs – FTSE Nareit / All Equity REITs; Commodities – Bloomberg Commodity Index since is not indicative of comparable future returns. Returns are based on calendar year performance and are total return unless otherwise specified.



Guide to the Markets - U.S. Data are as January 31, 2021.

Bitcoin



I've been getting rid of my BTC. Why? A currency is never supposed to be more volatile than what you buy & sell with it. You can't price goods in BTC

...

In that respect, it's a failure (at least for now). It was taken over by Covid denying sociopaths w/the sophistication of amoebas

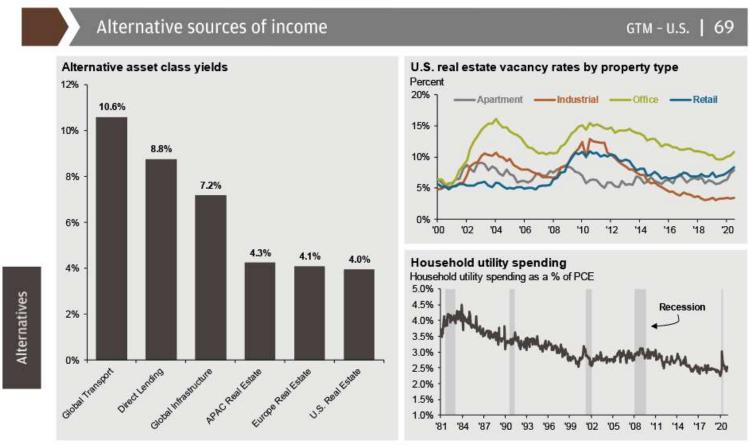
10:17 AM · Feb 12, 2021 · Twitter Web App

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	Replying to (2) The other	problem BTC Protozoa don't get: ncy depends on some opacity, its a	the appeal of a
	You can anoi	nymize a gold coin by remelting i	t. You can rework a spoon.
	BTC is more	tractable than cash.	

na z broom				
Bitcoin BT	CoinDesk 20	Join 4 Million Customers Nov Bitstamp	Section 250 BTC BONUS	EARN 12% APY ON Get
PRICE	24 HOUR % CHANGE	MARKET CAP	VOLUME (24H)	
\$56,436.85	4.27%	\$1.05T	\$57.03B	USD -
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Bitcoin: Major Co	Bitcoin: Major Corrections From All-Time Highs (September 2010 - Today)								
Correction Period	# Days	Bitcoin High	Bitcoin Low	% Decline	% Return to New High	New High Date	# Days to New High		
12/17/17 to 12/15/18	363	19783	3122	-84%	534%	11/30/2020	1079		
11/8/17 to 11/12/17	4	7879	5507	-30%	43%	11/16/2017	8		
9/2/2017 to 9/15/17	13	5014	2951	-41%	70%	10/12/2017	40		
6/11/2017 to 7/16/2017	35	3025	1837	-39%	65%	8/5/2017	55		
3/10/2017 to 3/24/2017	14	1326	892	-33%	49%	4/27/2017	48		
11/30/2013 to 1/14/2015	410	1166	170	-85%	585%	2/23/2017	1181		
4/10/2013 to 7/7/2013	88	266	63	-76%	323%	11/7/2013	211		
6/8/2011 to 11/17/2011	162	32	1.99	-94%	1504%	2/28/2013	631		
5/13/2011 to 5/21/2011	8	8.45	5.58	-34%	51%	5/25/2011	12		
2/10/2011 to 4/4/2011	53	1.10	0.56	-49%	96%	4/17/2011	66		
11/6/2010 to 11/10/2010	4	0.50	0.14	-72%	257%	1/31/2011	86		
9/14/2010 to 10/8/2010	24	0.17	0.01	-94%	1600%	10/24/2010	40		
Data S	ource: Co	oinDesk			COMPOU	ND @Charlie	Bilello		

Alternative Assets for Income



Source: BEA, Clarkson, Cliffwater, Drewry Maritime Consultants, MSCI, NCREIF, FactSet, J.P. Morgan Asset Management. Global transport yield is as of 09/30/2020. Direct Lending, Global Infrastructure, and U.S, Europe, and APAC Real Estate yields are as of 6/30/2020. Global Transport: Levered yields for transport assets calculated as the difference between charter rates (rental income), operating expenses, debt amortization and interest expenses, as a percentage of equity value. Yields for each of the sub-vessel types are calculated and respective weightings are applied to arrive at the current levered yields for Global Transportation; Direct Lending: Cliffwater Direct Lending Index; Global Infrastructure: MSCI Global Infrastructure Asset Index-Low Risk; U.S. Real Estate: NCREIF-ODCE Index; Europe core real estate: IPD Global Property Fund Index – Continental Europe. Asia Pacific (APAC) core real estate: IPD Global Property Fund Index – Asia-Pacific. Data is based on availability as of January 31, 2021.



Where should we spend our time?



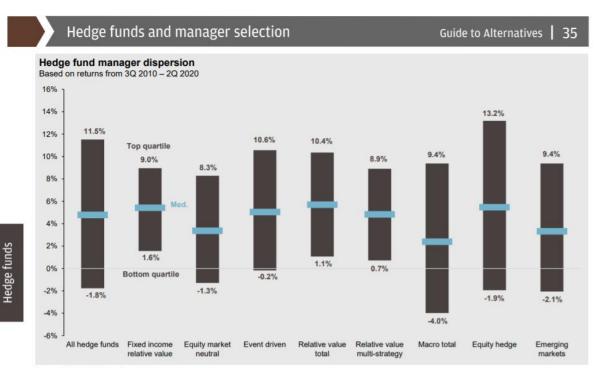
Sources: Lipper, NCREIF, Cambridge Associates, HFRI, J.P. Morgan Asset Management.

Global equilities (large cap) and global bonds dispersion are based on the world large stock and world bond categories, respectively. 'Manager dispersion is based on: 3Q 2010 – 3Q 2020 annual returns for global equilities, global bonds, U.S. core real estate and hedge funds. U.S. non-core real estate, global private equily and U.S. venture capital are represented by the 10-year horizon internal rate of return (IRR) ending 2Q 2020.

Data is based on availability as of November 30, 2020.

5

J.P.Morgan Asset Management



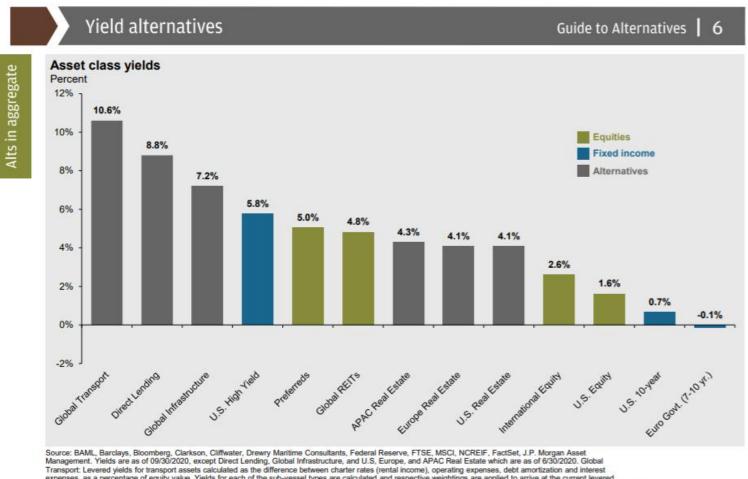
Sources: HFRI, J.P. Morgan Asset Management.

Manager dispersion is based on: 4Q 2010 to 3Q 2020 monthly returns for hedge funds. Blue bar denotes median. All hedge funds: Fund Weighted Composite Index, Equity market neutral: Equity hedge – equity market neutral, Event-driver: Event-Driven (Total), Relative value: Relative Value (Total), Relative value multi-strategy: Relative Value Multi-Strategy, Macro total: Macro (Total), Equity hedge: Equity Hedge (Total), Emerging markets: Emerging Markets Global.

Data is based on availability as of November 30, 2020.



Non-Correlated Alternative Yield



Management. Yields are as or 09/30/2020, except Direct Lending, Global Infrastructure, and U.S., Europe, and APAC Real Estate which are as or 030/2020. Global Transport: Levered yields for transport assets calculated as the difference between charter rates (rental income), operating expenses, debt amortization and interest expenses, as a percentage of equity value. Yields for each of the sub-vessel types are calculated and respective weightings are applied to arrive at the current levered yields for Global Transportation; Preferreds: BAML Hybrid Preferred Securities; Direct Lending: Cliffwater Direct Lending Index; U.S. High Yield: Bloomberg US Aggregate Corporate High Yield; Global Infrastructure: MSCI Global Infrastructure Asset Index-Low Risk; U.S. Real Estate: NCREIF-ODCE Index; Global REITs; FTSE NAREIT Global REITs; International Equity. MSCI AC World ex-U.S; U.S. 10-year: 10-year: U.S. reasury yield; U.S. Equity: MSCI USA, Europe core real estate: IPD Global Property Fund Index – Continental Europe, Asia Pacific (APAC) core real estate: IPD Global Property Fund Index – Asia-Pacific. Euro Govt. (7-10 yr.); Bloomberg Barclays Euro Aggregate Government – Treasury (7-10Y). Data is based on availability as of November 30, 2020.



Robo Alternatives

Jake @EconomPic

....

The Wealthfront Risk Parity Fund recently passed its three year track record... and somehow (well... besides the poor construction and insanely high embedded costs) has underperformed ALL seven of its core holdings by at least 2% / year.

to qualified Private Clients upon request.

Performance Based Fees and Side by Side Management

Personal Capital Advisors does not charge performance- based fees (i.e. fees calculated based on a share of capital gains or capital appreciation of the assets or any portion of the assets of a Client). Client fees are based solely upon assets under management. Personal Capital does not engage in side-by-side management. Side by side management is the management of performance based fee accounts along side flat or other nonvariable fee accounts.

Clients considering an investment in the iCapital Private Equity Offering should be aware that, although Personal Capital Advisors does not charge performance fees, iCapital's underlying fund managers do.

cc @Wealthfront

	Return (1/23/18 · 2/21/21)	
SPDR® S&P 500 ETF Trust	13.06	
Vanguard Real Estate ETF	7.84	18.70
Vanguard FTSE Emerging Markets ETF	6.66	19.19
IShares Core US Aggregate Bond ETF	4.88	3.35
iShares JP Morgan USD Em Mkts Bd ETF	3.85	11.37
IShares MSCI EAFE ETF	3.74	17.99
Wealthfront Risk Parity W	1.56	16.51
Vanguard Balanced Index I	10.81	11.88
Putnam PanAgora Risk Parity Y	7.46	9.17
AQR Risk Parity II MV I	6.13	9.16

Hedge Fund Returns

	He	edge fu	ind stra	itegy re	eturns					Guio	ie to Alte	rnatives	 34
	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	YTD	2010 Ann.	-2019 Vol.
	Global Equities 13.2%	Global Bonds 5.6%	Global Equities 16.8%	Global Equities 23.4%	Global Macro 5.6%	Eq. Market Neutral 4.3%	Distressed 15.1%	Global Equities 24.6%	Merger Arbitrage 3.3%	Global Equities 27.3%	Global Bonds 5.7%	Global Equities 9.4%	Global Equities 13.2%
	Distressed	Merger Arbitrage 1.5%	Relative Value 10.6%	Equity Long/Short 14.3%	Global Equities 4.7%	Merger Arbitrage 3.3%	Global Equities 8.5%	Equity Long/Short 13.3%	Relative Value -0.4%	Equity Long/Short 13.7%	Equity Long/Short 2.5%	Relative Value 5.2%	Equity Long/Short 8.0%
	Relative Value 11.4%	Relative Value 0.1%	Distressed 10.1%	Distressed 14.0%	Relative Value 4.0%	Relative Value -0.3%	Relative Value 7.7%	HFRI Composite 8.6%	Eq. Market Neutral - 1.0%	HFRI Composite 10.4%	Global Equities 1.8%	Equity Long/Short 4.7%	Distressed 6.6%
	Equity Long/Short 10.5%	Distressed - 1.8%	Equity Long/Short 7.4%	HFRI Composite 9.1%	Eq. Market Neutral 3.1%	Equity Long/Short -1.0%	Equity Long/Short 5.5%	Global Bonds 7.4%	Global Bonds - 1.2%	Relative Value 7.4%	Distressed	Distressed 4.5%	HFRI Composite 5.5%
	HFRI Composite 10.2%	Eq. Market Neutral -2.1%	HFRI Composite 6.4%	Relative Value 7.1%	HFRI Composite 3.0%	HFRI Composite -1.1%	HFRI Composite 5.4%	Distressed 6.3%	Distressed	Giobal Bonds 6.8%	HFRI Composite 0.8%	HFRI Composite 4.0%	Global Bonds 5.1%
funds	Global Macro 8.1%	Global Macro -4.2%	Global Bonds 4.3%	Eq. Market Neutral 6.5%	Equity Long/Short 1.8%	Global Macro - 1.3%	Merger Arbitrage 3.6%	Relative Value 5.1%	Global Macro -4.1%	Merger Arbitrage 6.8%	Global Macro 0.5%	Merger Arbitrage 3.7%	Relative Value 3.8%
Hedge fu	Global Bonds 5.5%	HFRI Composite - 5.3%	Eq. Market Neutral 3.0%	Merger Arbitrage 4.7%	Merger Arbitrage 1.7%	Global Equities - 1.8%	Eq. Market Neutral 2.2%	Eq. Market Neutral 4.9%	HFRI Composite -4.7%	Global Macro 6.5%	Eq. Market Neutral - 1.6%	Eq. Market Neutral 2.6%	Giobal Macro 3.7%
Не	Merger Arbitrage 4.6%	Global Equities - 6.9%	Merger Arbitrage 2.8%	Global Macro - 0.4%	Giobal Bonds 0.6%	Global Bonds - 3.2%	Giobal Bonds 2.1%	Merger Arbitrage 4.3%	Equity Long/Short -7.1%	Distressed 2.9%	Relative Value - 1.8%	Global Bonds 2.5%	Eq. Market Neutral 2.7%
	Eq. Market Neutral 2.9%	Equity Long/Short - 8.4%	Global Macro -0.1%	Globai Bonds -2.6%	Distressed	Distressed -8.1%	Global Macro 1.0%	Global Macro 2.2%	Global Equities -8.9%	Eq. Market Neutral 2.3%	Merger Arbitrage - 3.7%	Giobal Macro 1.3%	Merger Arbitrage 2.3%

Source: MSCI, Bloomberg Barclays, HFRI, FactSet, J.P. Morgan Asset Management.

Global equities reflect the MSCI AC World Index and global bonds reflect the Bloomberg Barclays Global Aggregate Index. All hedge fund returns are from HFRI. HFRI Composite: HFRI FW Composite Index. Returns may fluctuate as hedge fund reporting occurs on a lag. Please see disclosure pages for index definitions. YTD (year-to-date) returns are through 9/30/2020.

Data is based on availability as of November 30, 2020.



U.S. REIT Returns

											2010	-2019	
	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	YTD	Ann.	V
	Apartments	Self Storage	Industrial	Lodging/ Results	Mfgd. Homes	Self Storage	Industrial	Data Centers	Ret. Free Standing	Mfgd. Homes	Data Centers	Mfgd. Homes	Lod
	47.0%	35.2%	31.3%		46.2%	40.6%	30.7%	28.4%	13.9%	49.1%	25.8%	22.9%	23
-	Longing	Regional	Regional	Mfgd, Homes	Apartments	Mfgd. Homes	Data Centers	Mfgd. Homes	Mfgd. Homes	Industrial	Industrial	Self Storage	Indu
	Resorts	Malls 22.0%	Mails 28.2%	10.5%	39.6%	25.6%	26.4%	24.9%	11.4%	48.75	9.0%	16.8%	20
	Rot. Free	Mfgd. Homes	Shopping	Self Storage	Health Care	Apartments	Lodging/	Industrial	Health Care	Data Centers	Self Storage	Industrial	Shop
	Standing 37.4%	20.4%	Centers 25.0%	9.5%	33.35	16.5%	Restits 24.35	20.6%	7.6%	44.25	5.8%	16.3%	Cen 17.1
	Regional	an energy second	Ret. Free	- Andrewson and	Regional	Ret. Free	Ret. Free		Second Second	No. 19 Concession	and the second s	Permission (Regi
	Malis	Apartments	Standing	Industrial	Malls	Standing	Standing	All Equity	Apartments	Office	Mfgd. Homes	Apartments	Ma
	34.6%	18.1%	22.5%	7.4%	32.6%	5.9%	17.0%	8.7%	3.7%	31.4%	-7.8%	54.45	16.
	Shopping Centers	Health Gare	Health Care	Ret. Free Standing	Resorts	Shopping Centers	Mfgd. Homes	Resorts	Self Storage	All Equity	All Equity	Ret. Free Standing	Health
	30.8%	13.6%	20.4%	7.3%	32.8%	4.7%	14.2%	7.2%	2.9%	28.7%	- 12.3%	13.7%	16.
	Self Storage	All Equity	Self Storage	Office	Self Storage	Regional	Office	Office	Industrial	Apartments	Ret. Free Standing	All Equity	Ret. Stan
	29.3%	8.3%	19.9%	5.6%	31.4%	4.2%	13.2%	6.2%	-2.5%	25.3%	- 19.7%	12.6%	16.
	All Equity	Ret. Free Standing	All Equity	Shopping Centers	Shopping	All Equity	All Equity	Self Storage	All Equity	Shopping	Health Gare	Health Care	SelfSt
	27.9%	0.4%	19.7%	5.0%	30.0%	2.8%	8.6%	3.7%	-4.0%	25.6%	-22(4%	10.1%	16.1
	Mfgd. Homes	Shopping	Office	All Equity	All Equity	Industrial	Health Care	Apartments	Regional Malis	Ret. Free Standing	Apartments	Office	011
	27.0%	-0.7%	14.2%	2.9%	28.0%	2.6%	6.4%	3.7%	17.0%	24.8%	-26.3%	9.1%	15.
	Health Gare	Office	Lodging/ Resorts	Regional Matte	Office	Office	Shopping Centers	Ret. Free Standing	Lodgingi Resorts	Health Care	Office	Lodging	Migd. I
	19.215	-0.8%		-1.0%	25.9%	0.3%	3.7%	3.11	0.85	2125	-30.2%	8.9%	14.
	Industrial	Industrial	Mfgd. Homes	Apartments	Industrial	Health Care	Apartments	Health Cars	Data Centers	Lodging/ Resorts	Shopping	Shopping Centers	All E
	10.9%	15.2%	7.1%	16:215	21.0%	17.2%	2.9%	0.9%	-14:15	15.6%	-44.67	8.6%	13.
	Office	Respire	Apartments	Health Gare	Ret. Free Standing	Lodging	Regional	Regional Mails	Office	Self Storage	Lodging/ Resorts	Regional	Aparte
	18.4%	54.55	6.9%	-7.1%	9.7%	-24.4%	-5.2%	-2.7%	- 14.5%	13.7%	-45.4%	8.4%	53.

Sources: FTSE NAREIT, FactSet, J.P. Morgan Asset Management.

All indices are from FTSE NAREIT. Mfgd. Homes represents manufactured homes. YTD is through 9/30/2020. Data is based on availability as of November 30, 2020.



Implications & Reminders

- 1. Friends don't let friends FOMO: Your friends will keep telling you how smart they are
 - 1. Lucky with speculation; time to consider selling
- 2. Not Zimbabwe inflation yet: Right size your emergency fund; be mindful of inflation
- 3. Interest rates rule everything around me
 - 1. Liabilities: Floating rate debt: ARMs, rentals, HELOCs, margin loans
 - 2. Assets: zero coupon bonds: long-term treasuries, tech stocks
- 4. Diversification
 - 1. 401(k) updates, and making sure you are diversified
- 5. Tax Reminders
 - 1. Back-door Roth
 - 1. Need to have no other outstanding traditional IRAs with balances in them including simple and a SEP IRA.
- 6. Don't loose the value of your home
 - 1. Review and update dwelling coverage for increase in value; look at lumber costs; remember all the climate challenges we are having.
 - 2. Look intro animal liability coverage rider if you have a dog
 - 3. Reshop coverage; avoid captive agents

Cool \$hit

- 1. Howard Marks and Joel Greenblatt
 - 1. <u>https://www.realvision.com/howard-marks-and-joel-greenblatt-is-it-different-this-time</u>
- 2. GMO interview
 - 1. <u>https://www.joincolossus.com/episodes/31390529/grantham-a-historic-market-bubble</u>
- 3. Steps: What to look for and how to hire a Virtual Assistant
 - 1. https://twitter.com/RohunJauhar/status/1362398165383585799
- 4. All the books Bill Gates has recommended you read
 - 1. https://www.reddit.com/r/books/comments/8mavhh/all_the_books_bill_gates_has_recommended_over_the/
- 5. How much would you need to stop working
 - 1. https://twitter.com/lgnoreNarrative/status/1347998558016974848
- 6. 101 how to understand deal terms in private real estate deal
 - 1. <u>https://unrollthread.com/t/1347540868320948224/</u>
- 7. How to keep your kids hungry
 - 1. <u>https://twitter.com/MikeBoyd/status/1345989369329561601</u>
- 8. Lessons from the tech bubble
 - 1. <u>https://twitter.com/corry_wang/status/1345192541545766915</u>
- 9. Picking real estate markets based on neck tattoos
 - 1. https://twitter.com/Post_Market/status/1352042212079542274

Master Class Content

- 1. Value and momentum everywhere
 - 1. https://papers.ssrn.com/sol3/papers.cfm?abstract_id=2174501
- 2. Value investing what is not working and what could work in the future
 - 1. https://aswathdamodaran.blogspot.com/2020/10/value-investing-i-back-story.html
- 3. The role of intangible investments
 - 1. <u>https://www.morganstanley.com/im/publication/insights/articles/articles_onejob.pdf?1600268687963</u>
- 4. What is skill and what is luck
 - 1. https://ritholtz.com/2014/08/mauboussin-untangling-skill-and-luck/
- 5. Public and private markets
 - 1. <u>https://www.morganstanley.com/im/publication/insights/articles/articles_publictoprivateequityintheusalongtermlook_us.pdf?1614369242407</u>
- 6. Cooper versus gold and direction of the market
 - 1. <u>https://doublelinefunds.com/wp-content/uploads/ThePowerofCopper-Gold_Mayberry2019-Fund.pdf</u>

Content You Might Have Missed

- 1. Is inflation closer to 10%
 - 1. <u>https://honestmargin.com/is-inflation-closer-to-10-per-year/</u>
- 2. Client successes in 2020
 - 1. https://honestmargin.com/margin-2020-client-successes/
- 3. Our total playbook for 2021
 - 1. <u>https://honestmargin.com/2021-road-map-getting-better-for-our-clients/</u>
- 4. AMA: Retiring at 40 & Traveling the world full-time
 - 1. <u>https://honestmargin.com/ama-retiring-at-40-traveling-the-world-full-time/</u>